

# DISTRIBUTOR REWARDS 2022-23

[www.scotderma.com](http://www.scotderma.com)

To all ScotDerma distributors and franchise owners, below is the sales incentive sheet for all of you to achieve higher sales in the year to come:



**7.5 lacs and above**

**5 gm Gold Coin**

**10 lacs and above**

**7 gm Gold Coin or  
500 gm Silver Biscuit**

**12 lacs and above**

**10 gm Gold Coin**

**15 lacs and above**

**12 gm Gold Coin  
or 1 Kg Pure Silver Biscuit**

**20 lacs and above**

**10 gm Gold Coin +  
500 Gms Silver Biscuit**



### Terms & Conditions

- The sale will be considered excluding GST and outstanding of the party must be cleared as on 31st March 2023 with no excuses, else No incentives will be applicable.
- Applicable period for the sales target is 1st April 2022 - 31st March 2023 and the eligible parties will be awarded with their incentives before 30th June 2023.
- All the gold coins will be of 22 Carat Hallmark Gold and the Silver items will be of 99.9 Pure Silver.
- No other alternative or “Optional Gift” will be awarded; please do not propose any alternatives including bill adjustments. The distributor has to purchase the gift in the name of the respective company and submit the original GST invoice to the company before claiming the gift. Also the distributors can not club the sale of two divisions for this incentive plan.
- All above terms are non-negotiable, image shown above may vary based on availability of the product.
- The company reserves the rights to pick the gifts and models which are non-negotiable. Rates will be calculated based on the yearly (2022-23) Average Rate of the commodities in Chandigarh / Panchkula.
- In case of any pandemic or unforeseen circumstances the company reserves the rights to withdraw the incentive policy with or without any notice.